

SMART retailer

HELPING YOUR GIFT BUSINESS SUCCEED

Benefits of Shopping at a Warehouse

Cash In on
Cash & Carry
Warehouses



Practical Tips to
Maximize Your
Cash & Carry
Experience



17TH ANNIVERSARY CELEBRATION
 Monday & Tuesday
 May 2nd & 3rd

- Great Food
- Door Prizes
- Chance at \$500 Store Credit

KEYSTONE
 Lancaster County's Wholesale Mall

CWI★Gifts

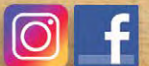
Handpicked Country Wholesale



**Shop patriotic and
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Shop with us at these locations:

- AmericasMart Atlanta - July 12-18
- Ohio Warehouse - Everyday Cash & Carry Discounts



shopcwi.com ★ 800-666-5858 ★ 4600 S Hamilton Rd ★ Groveport, OH 43125

Cash & Carry Warehouses

A Key to Retail Revenue



Retailers continue to face challenges with getting merchandise on their shelves. The problem began with the outbreak of COVID-19, which triggered a domino effect. Contributing factors include a shortage of product being manufactured because of ongoing pandemic lockdowns in China, a shortage of containers, trucks, and truck drivers, and skyrocketing inflation, exacerbated by the Russia/Ukraine war, all of which not only delays product shipment but drives up shipping costs exponentially.

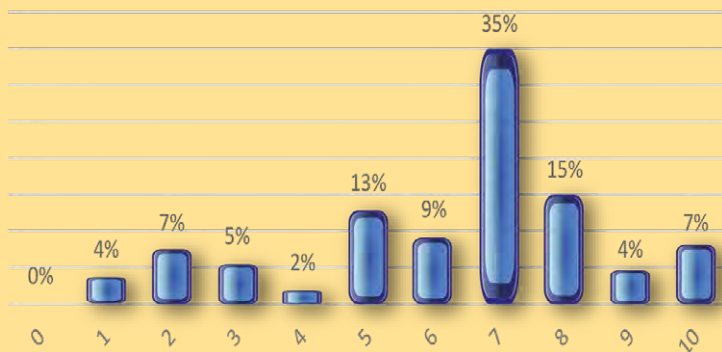
We surveyed our readers recently with the question, "How difficult has it been to obtain merchandise for your store?" The results are shown in the chart below. On a scale

of 1 to 10, with 10 being severe, 50% rated the problem as a 7 or 8.

What can retailers do to compensate? Buying local, handmade, and made-in-USA merchandise can be a big help. One way to find great new sources for these goods is by visiting a cash & carry warehouse. If you live within driving distance of one or more of them, you can make a quick trip to fill up a vehicle with product and save a huge amount on shipping costs that take such a big bite out of profits.

Find out more about the benefits of purchasing merchandise from these venues, as well as more details and locations for many of them in this article.

How difficult has it been to obtain merchandise to sell for your store?



0 = not at all difficult.
10 = extremely difficult.

65% of respondents shared that they have been experiencing difficulty obtaining merchandise for their shop.

TO YOUR SUCCESS!
DAN BROWNELL, EDITOR

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OFFICE / WAREHOUSE

55 Mull Lane
Lebanon, PA 17046
717-865-6524

Audrey's

YOUR HEART'S DELIGHT

ESTABLISHED 1980

ATLANTA SHOWROOM

AmericasMart
Building 2
Suite 655-657

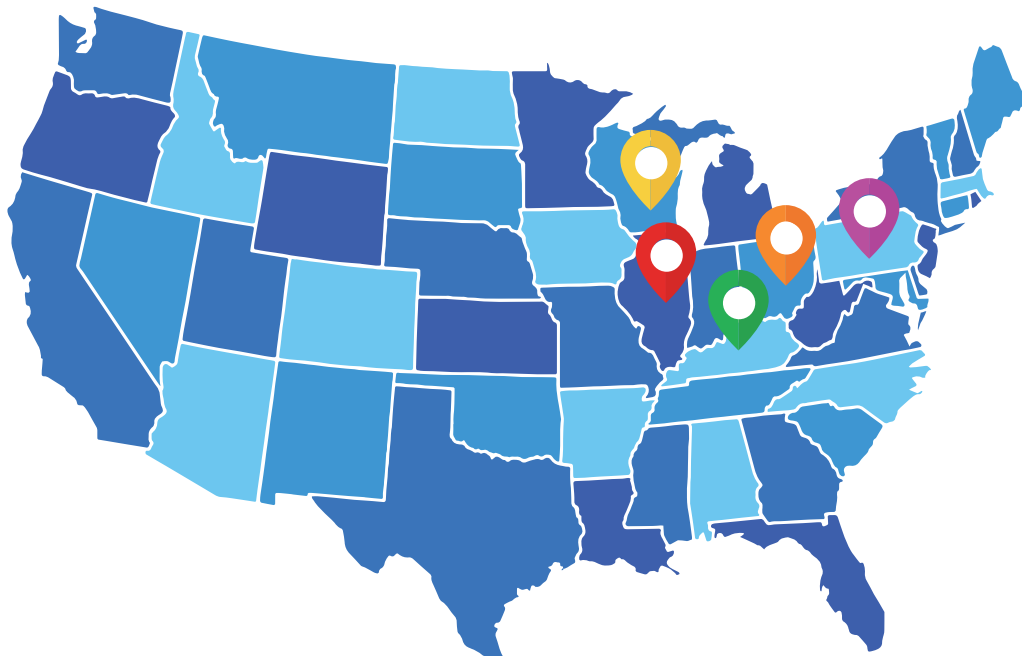


Explore our 54,000 sq. ft. Cash & Carry Warehouse | www.YourHeartsDelight.com



Wholesale **Cash & Carry** Warehouses

A Fast, Convenient Way to Stock Your Shelves



It's always been a challenge for mom-and-pop-owned retail stores to find and order merchandise to keep their shelves full. They don't have the economy of scale that chain stores do to hire full-time buyers. Unfortunately, the supply chain bottleneck and skyrocketing shipping charges have only exacerbated the problem. One solution is the wholesale cash & carry warehouse. More and more are opening because retailers are discovering how well they solve these problems. Following are some warehouses with helpful tips and advice to make the most of a visit.

Note: Hours and other information can change. Before you plan a trip, call or check the warehouse's website to verify information.

Benefits of Shopping at a Wholesale Cash & Carry Warehouse

- Immediate access to products for fast stocking of store shelves
- One-stop shopping of a wide range of vendors and product lines
- Personal assistance from staff
- Convenient checkout at one location
- No backorders or delayed deliveries
- No minimums, which allows storeowners to test small quantities of a wider range of products and manage cash-flow more effectively
- No shipping charges
- Personally inspect features and quality of products
- Find unique and hard-to-ship products
- Meet other storeowners and, in some cases, vendors as well, who can answer questions and give advice and tips
- Access available five or six days a week, so shop owners can shop when their store is closed
- Year-round availability allows storeowners to shop at leisure, rather than be rushed because of limited show hours

- Less planning needed than attending a show
- Depending on travel distance, storeowners may be able to make same-day trips or may choose to stay overnight and visit local attractions for a working vacation



The Warehouse at Paxton

Location

131 N Railroad Ave.
Paxton, IL 60957

Website

thewarehouse.website

Facebook

facebook.com/thewarehouseatpaxton

Email

askus@thewarehouse.website

Phone

217-379-7033

Hours

Monday to Friday 9 a.m. to 5 p.m.

What advice can you offer storeowners to help them plan a trip to a cash & carry store?

We post every time a company restocks so the storeowner can list the companies or products that they need before making the trip. It's also valuable to leave enough time to shop all the vendors. We have 100 companies represented so it does take time to see them all.

What practical help do you offer storeowners?

We offer drive-up to the door, and we will help anyone load. We pack the merchandise for the storeowner unless they prefer to do it themselves.

What types of payments do you accept, and do you offer special payment terms?

We accept all major credit cards, business checks, and cash. Each company represented determines their price and how they sell their merchandise. Special sales are advertised for the companies and volume discounts are not the norm, as we have no minimums.



COL HOUSE

DESIGNS

colhousedesigns.com | 800.777.1442
4600 S Hamilton Rd. Groveport OH 43125

*Welcome Summer
with sweet & stylish
home decor!*



Explore New 2022 Col House Designs Collections at:

AmericasMart, July 12-18
Building 2, #611B
Las Vegas Market, July 24-27
The Expo Center, Booth E-751

Full Line: Cash & Carry + Showroom
4600 S Hamilton Rd
Groveport OH, 43125
(discounts available!)

Select Items, Cash & Carry
The Columbus Warehouse, Columbus OH
The Canton Warehouse, Canton OH
The Paxton Warehouse, Paxton IL
Warehouse 151, Beaver Dam, WI

colhousedesigns.com | 800.777.1442 | 4600 S Hamilton Rd. Groveport OH 43125



Chicagoland Merchants' Market

Location 179 Northwest Highway
Cary, IL 60013
Website shopcmm.com
Facebook facebook.com/chicagolandmerchantsmarket
Email susan@shopcmm.com
Phone 847-220-8443
Hours Monday, Thursday, Friday, Saturday 10 a.m. to 4 p.m.
Tuesday and Wednesday by appointment
Sunday noon to 4 p.m.

What advice can you offer storeowners to help them plan a trip to a cash & carry store?

CMM is open when retail stores are typically closed, every Sunday and Monday, and it's also open every Thursday, Friday, and Saturday. Store owners can plan a multi-stop shopping trip. They can shop at CMM on a Sunday and make another stop on Monday, or make one stop on a Friday and shop at CMM on Saturday, making the most of their trip. Shoppers should also be sure they've preregistered to shop and bring a large vehicle for their purchases.

What are some things storeowners have done to get the most out of their cash & carry visits?

When planning a buying trip, shoppers can stay updated by following CMM on Facebook and Instagram, or they can call prior to their visit to see if their favorite vendors have restocked. Also, at CMM, we will work with storeowners to see if vendors can accommodate a preorder of a shopper's favorite products, so these items can be at CMM ready and waiting for the storeowner to pick up when they visit CMM.

What practical help do you offer storeowners?

Shoppers and vendors are very important to CMM, and our staff makes customer service a top priority. Please don't hesitate to let us know how we can help you accomplish your goals, and CMM staff will do its best to try to make it happen.

What types of payments do you accept, and do you offer special payment terms?

CMM accepts cash, checks, and credit cards.

Other Comments

CMM offers a wide range of unique home décor, gifts, seasonal items, select imports, small furniture, vintage/primitives, jewelry, gourmet foods, and retail packaging. The majority of CMM's wholesale products are:

- Vendor-made
- Exclusive to CMM
- Made in the USA
- Unique, with many one-of-a-kinds

CMM is located directly off Rt. 14 in Cary, Illinois, with parking adjacent to the building, and CMM's staff can help shoppers. CMM staff are happy to offer information and advice on local restaurants, hotels, and entertainment, and CMM is working to negotiate discounts for CMM shoppers at local establishments. CMM plans to host special shopping events throughout the year.

StockRoom of Kentucky

Location 3686 Greensburg Road
Buffalo, KY 42716
Website stockroomofky.com
Facebook facebook.com/StockRoomKy
Email kdwholesaleky@yahoo.com
Phone 270-325-2969
Hours Monday 9 a.m. to 6 p.m.
Tuesday, Thursday, and Friday 9 a.m. to 4 p.m.
Sunday open twice a month (varies) or by appointment

What advice can you offer storeowners to help them plan a trip to a cash & carry store?

Bring the appropriate-size vehicle. Be prepared to spend some time perusing the vast inventory.

What are some things storeowners have done to get the most out of their cash & carry visits?

Some have a list based on pictures and pricing we've previously provided. Make a few laps around the warehouse to make sure you've seen it all.

What practical help do you offer storeowners?

We offer suggestions of some of our best sellers and pack your products for safe transport and help load your vehicle. We also offer recommendations for lunch options and information about area attractions. We offer Sunday shopping hours. We also offer shipping on some items and work with our vendors to offer discounts a few times a year.

What types of payments do you accept, and do you offer special payment terms?

Cash/check/credit cards.

Other Comments

We would like to take this opportunity to introduce our new website, stockroomofky.com. Also, we are located five miles from Abraham Lincoln's Birthplace National Historic Park.

Just a quick introduction – My name is Doug and my wife is Kelly. Together we have 5 children, 9 grandchildren and one on the way. We love to travel and spend time with our family.

We have enjoyed every minute of opening and building this business. We have over 30 vendors and have had customers from 23 states thus far. We have started shipping and we are starting a new website.

<https://stockroomofky.com/>

Some of our customers have become like extended family. They have brought us farm fresh eggs, donuts, pictures of their grands and lots of laughs.

We have thoroughly enjoyed the last 2 years and can't wait to see what the future holds.

Doug and Kelly Finlay



UPCOMING SHOPPING SUNDAYS

March 20th	10:30-3:00
March 27th	12:30-3:30
April 10th	12:30-3:30
April 24th	12:30-3:30

Where stores go to shop.

The StockRoom of Kentucky
3686 Greensburg Rd.
Buffalo, KY 42716



270-325-2969
www.facebook.com/StockRoomKy

1401 N. Center St.
Beaver Dam, WI
920-887-3881



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Basket*



**WHOLESALE
CASH & CARRY**

822 PARK AVENUE
BEAVER DAM, WI

920-356-5003

Mon., April 4, 2022
9 a.m. to 5 p.m.

WWW.WAREHOUSE151.COM

Warehouse 151

Location 822 Park Ave.
Beaver Dam, WI 53916
Website warehouse151.myshopify.com
Facebook facebook.com/Thewarehouse151
Email support@warehouse151.com
Phone 920-356-5003
Hours Monday to Friday 9 a.m. to 5 p.m.

What advice can you offer storeowners to help them plan a trip to a cash & carry store?

First is to preregister before you come. You can do this through our website. Just click on become a customer and follow the instructions. If you're unable to do this online, you can call and we can instruct you on what documents to bring to register onsite. Before you leave, make sure to check the open hours and plan to arrive two to three hours before closing. Warehouse 151 has an agreement with a local hotel for special rates for overnights. Consider the volume of merchandise you would like to buy and make sure to bring the appropriate-size vehicle.

What are some things storeowners have done to get the most out of their cash & carry visits?

Storeowners who preplan get the most out of their visit. If there's a vendor that interests them, they can call to see if the vendor has restocked recently. They've also stayed overnight to allow for more time shopping. We often have a customer at checkout noticing other customers' purchases and going back to shop again. We suggest taking two trips around the warehouse, so you don't miss anything.

What practical help do you offer storeowners?

We can help with boxing and bagging purchases according to the storeowner's preferences, and we help with loading large items. We provide snacks and beverages. On our event days, we provide complimentary food.

What types of payments do you accept, and do you offer special payment terms?

We accept cash, credit cards, and company checks. We do not offer credit terms.

Other Comments

Warehouse 151 opened in August 2020 during the pandemic. We felt the need to connect vendors and buyers, as our closest cash & carry in Madison had been canceled, as well as other cash & carries in the region. So many of our customers have told us that they believe their stores wouldn't have survived the pandemic without Warehouse 151 to provide merchandise for their stores. Many of the stores that shop here are small mom-and-pop operations that can't afford the time to attend the major order-writing gift shows, so they rely on cash & carry warehouses and shows to fill their stores. We're so grateful for all our customers and vendors who have made Warehouse 151 a success.

CWI Gifts

Location 4600 S. Hamilton Rd.
Groveport, OH 43125
Website shopcwi.com
Facebook facebook.com/CWIGifts
Email sales@shopcwi.com
Phone 800-666-5858
Hours Monday to Friday 8 a.m. to 4:30 p.m.
Saturday 8 a.m. to noon

What advice can you offer storeowners to help them plan a trip to a cash & carry store?

CWI Gifts is unique in that we offer products from over 100 different vendors, as well as our sister companies: The Hearthside Collection, Col House Designs, and Bright Ideas.

Our warehouse is large enough to spend several hours shopping. Visit our website, shopcwi.com, before coming to the warehouse, make a shopping list of items, wear comfortable shoes, and come early. We strongly encourage customers to bring a large vehicle, truck, or trailer to safely transport their purchases back home.

To help navigate the CWI Gifts cash & carry and to maximize time in the shop, we encourage customers to access our online warehouse store app via the CWI Gifts website. The online app enables customers to search our store inventory by product item number and be informed of their locations within the store.

What are some things storeowners have done to get the most out of their cash & carry visits?

Storeowners who come a long distance appreciate the convenience of staying at a local hotel, so they have plenty of time to shop. Using our online warehouse store app allows customers to easily find items so they can maximize their time in the warehouse. If planning to make a large volume of purchases, our cashiers can start processing orders while customers continue shopping, allowing for a more efficient checkout process that minimizes customer wait times.

What practical help do you offer storeowners?

Customers have the advantage of shopping for multiple brands in one location. Our warehouse cash & carry features all the stock carried by CWI Gifts, as well as that of our sister companies, The Hearthside Collection, Col House Designs, and Bright Ideas. Additionally, customers may purchase various pieces of USA-made furniture that are only offered through our cash & carry. Our furniture selection includes cabinets, tables, bookcases, stools, cubbies and bins, and shelves. CWI Gifts cash & carry customers may qualify for special discount levels based on volume and dollar amounts.

Our large showroom shows our newest collections and offers display ideas customers may replicate in their stores. Our staff happily helps customers with any questions, offers assistance when interested in bulk purchases of items, and will help customers load purchases if needed. Our cash & carry has plenty of shopping carts and flatbeds, and we also have a loading dock available if needed. Our store has vending machines for drinks and snacks and a seating area in the showroom if customers need to rest.

THE
HEARTHSIDE
COLLECTION
EST 2002



Shop full product selection:

- AmericasMart - Room 611A - Atlanta, GA
- CWI Gifts - Cash & Carry - Groveport, OH

Shop select products:

- Canton Warehouse - Canton, OH
- The Warehouse at Paxton - Paxton, IL
- Warehouse 151 - Beaver Dam, WI

TheHearthsideCollection.com

Ph. 614.626.8493



What types of payments do you accept, and do you offer special payment terms?

CWI Gifts accepts Visa, Mastercard, American Express, cash, check, and Net 30 accounts for those customers who qualify. Discounts may be available if purchase requirements are met. Customers may inquire about discounts upon arrival or at checkout.

CWI's Sister Companies

The Hearthside Collection

Location 4600 S. Hamilton Rd.
Groveport, OH 43125
Website thehearthsidecollection.com
Facebook facebook.com/thehearthsidecollection
Email contact@thehearthsidecollection.com
Phone 614-626-8493
Hours Monday to Friday 8 a.m. to 4:30 p.m.
Saturday 8 a.m. to noon

Col House Designs

Location 4600 S. Hamilton Rd.
Groveport, OH 43125
Website colhousedesigns.com
Facebook facebook.com/colhousedesigns
Email custserv@colhousedesigns.com
Phone 800-777-1442
Hours Monday to Friday 8 a.m. to 4:30 p.m.
Saturday 8 a.m. to noon

Bright Ideas

Location 4600 S. Hamilton Rd.
Groveport, OH 43125
Website brightideaswholesale.com
Facebook facebook.com/brightideasllc
Email support@brightideaswholesale.com
Phone 920-887-3881
Hours Monday to Friday 8:30 a.m. to 4:30 p.m.
Saturday 8 a.m. to noon

The Columbus Warehouse

Location 3131 S. Hamilton Rd.
Columbus, OH 43232
Website thecolumbuswarehouse.com
Facebook facebook.com/thecolumbuswarehouse
Email info@thecolumbuswarehouse.com
Phone 614-839-8444
Hours Monday to Friday 8 a.m. to 4:30 p.m.
Saturdays 8 a.m. to 2 p.m.

What advice can you offer storeowners to help them plan a trip to a cash & carry store?

We let visiting storeowners know about the wonderful hotels, food, and the convenience of being close to other wholesale businesses. We also encourage them to come prepared with a truck and trailer. A U-Haul trailer rental is conveniently located across the street. We encourage first-time buyers to preregister online at thecolumbuswarehouse.com.

What are some things storeowners have done to get the most out of their cash & carry visits?

Storeowners will shop and purchase items in bulk to ensure they're stocking shelves appropriately and not run out of

merchandise. They also enjoy the convenience of being able to shop multiple vendors in one location. Storeowners will also take advantage of sales offered by multiple vendors. Plus, some vendors are happy to take orders and deliver to the warehouse.

What practical help do you offer storeowners?

We offer merchandise from more than 75 vendors. Each vendor offers unique products and assists shop owners with display ideas for their stores. We have shopping carts, packing materials, and friendly staff willing to assist. We also offer Facebook/Instagram as a way for storeowners to know when their favorite vendors have restocked.

What types of payments do you accept, and do you offer special payment terms?

We accept cash, checks, and credit cards.

The Canton Warehouse, Inc.

Location 818 Mulberry Rd. SE
Canton, OH 44707
Facebook facebook.com/thecantonwarehouse
Email thecantonwarehouse@yahoo.com
Phone 330-933-1195
Hours Monday to Friday 9 a.m. to 5 p.m.

What advice can you offer storeowners to help them plan a trip to a cash & carry store?

Bring a big enough vehicle. We will handle the rest.

What are some things storeowners have done to get the most out of their cash & carry visits?

They watch our Facebook to see when their favorite vendors restock and watch for new items. They can even pre-buy online to make sure they get what they want before it sells out if they can't make it in quickly.

What practical help do you offer storeowners?

The knowledgeable team at The Canton Warehouse is always willing and able to share decorating ideas and top sellers. We will pack your order with care and help your products make it back to your store safely.

What types of payments do you accept, and do you offer special payment terms?

Cash, checks, Venmo, and all major credit cards.

Audrey's Your Heart's Delight

Location 55 Mull Ln.
Lebanon, PA 17046
Website yourheartsdelight.com
Facebook facebook.com/YourHeartsDelight
Email donb@yourheartsdelight.com
Phone 717-865-6524
Hours Monday to Friday 9 a.m. to 4:30 p.m.

What advice can you offer storeowners to help them plan a trip to a cash & carry store?

Make sure you set aside enough time for the warehouse visit and make a complete list of products or categories you're intending to purchase. You can also use a catalog for this purpose. Also go to the Audrey's website to confirm the directions to and from the warehouse. If you're a first-time visitor to the Audrey's warehouse, please bring a copy of your business resale tax certificate.

Bright Ideas

Seasonal Decor



Pre-Book NEW 2022
Seasonal Products!

920-887-3881
brightideaswholesale.com

Shop with us at these locations

- CWI Gifts - Year Round - Groveport, OH
- AmericasMart Bldg 2-612A - Atlanta, GA - July 12-18
- Las Vegas Market Booth E751 - July 24-27
- The Warehouse at Paxton - Paxton, IL - select items
- Warehouse 151 - Beaver Dam, WI - select items



It is also a good practice to bring your largest vehicle or trailer to transport your merchandise after you shop.

What are some things storeowners have done to get the most out of their cash & carry visits?

Some storeowners place multiple orders at the warehouse while viewing products in person. Audrey's offers the option for a customer to place a large order with a portion they transport from the warehouse and the remaining portion to be shipped via ground carrier. If you have multiple people who make buying decisions for your store, it's a good idea to bring them along to get the most out of your trip.

What practical help do you offer storeowners?

We have thousands of items available and in stock inside our 54,000 square-foot temperature-controlled warehouse. Our products are all displayed with a sample on the shelf along with in-stock merchandise, making it easy to see the product and purchase. We also offer sale and clearance items anywhere from 10% up to 50% off regular wholesale. Our warehouse is well organized and extremely clean, and our friendly staff will be able to assist you in looking for merchandise or categories for purchase and where they're located in the warehouse. We also have an Inside Sales specialist team that can assist you with your purchasing and showing you top-selling items and categories. As you're finishing your shopping experience at Audrey's, we'll pack and box your merchandise for you for easy checkout, as well as help you load your vehicle. We have convenient parking right outside our facility with a drive-thru area at the exit for easy access to loading your vehicle.

What types of payments do you accept, and do you offer special payment terms?

We accept most major credit cards, cash, and net 30 terms if approved. We also offer case pack discounts, and for new customers, we offer a 10% discount on their next reorder.

Lancaster County's Wholesale Mall

Location	180 Greenfield Road, Suite 1 Lancaster, PA 17601
Website	LancasterWholesaleMall.com
Facebook	facebook.com/keystonewholesale
Email	info@lancasterwholesalemall.com
Phone	717-295-2570
Hours	Monday, Tuesday, Thursday, Friday 9 a.m. to 5 p.m. Wednesday 9 a.m. to 7 p.m. (Closes at 5 p.m. in January) First Saturday of each month 9 a.m. to 1 p.m. Saturday schedule may change based on holiday weekends or local events. See special hours at lancasterwholesalemall.com/hours-events .

What advice can you offer storeowners to help them plan a trip to a cash & carry store?

When planning a trip to our wholesale mall, we suggest you bring a truck and trailer. The most common feedback we hear when checking out a customer is "I don't know how we are going to fit this in the car." We have a large parking lot with plenty of parking, so don't hesitate to bring larger trailers. There are other wholesalers in our area as well, so make the trip worth your travel.

What are some things storeowners have done to get the most out of their cash & carry visits?

If you're planning a trip and have a specific product you would like, we suggest ordering ahead of time. If you give us plenty of notice, we can order most of our items and hold them for you until you're able to pick them up. Payment is required to hold items. You can view many of our products on our website, get stock updates on Facebook, or set up an appointment for virtual shopping.

What practical help do you offer storeowners?

We offer our customers a variety of shopping experiences. We have products on our website, but you'll always see much more when you plan a trip. If traveling to us doesn't work, we offer stock updates on our Facebook page, and virtual shopping tours. We can ship smaller products through UPS or even set up a freight shipment for larger products and orders.

What types of payments do you accept, and do you offer special payment terms?

We accept cash, checks, and all major credit cards.

Other Comments

Our wholesale mall focuses on quality, handcrafted products assembled in the USA. With over 80 manufacturers under one roof, we've created a one-stop shopping experience with many unique and one-of-a-kind finds.

Lancaster County Showcase

Location	836 Houston Run Drive, Suite 201 Gap, PA 17527
Website	lancastercountyshowcase.com
Email	info@lancastercountyshowcase.com
Phone	717-687-8150
Hours	Monday to Friday 8 a.m. to 4 p.m. First Saturday of every month 8 a.m. to noon

What advice can you offer storeowners to help them plan a trip to a cash & carry store?

Bring a big enough truck. Come prepared to purchase right at the Showcase to restock your store.

What are some things storeowners have done to get the most out of their cash & carry visits?

They sometimes call ahead to see if certain vendors have product available for sale.

What practical help do you offer storeowners?

Our main purpose is to help the storeowners connect with the various manufacturers that make product they want. We do this whether the vendor is in the Showcase or not.

What types of payments do you accept, and do you offer special payment terms?

Cash, checks, credit cards. Everything is C.O.D.

Other Comments

We hold numerous special events during the year: A Fall Expo (September) and a Spring Expo (March), Ice Cream Days (July), Meet Our Friends Tour (August), Inventory Clearance (December), and New Product Promotion (February). We have plenty of parking and we help you load your trucks. Often there are discounts or specials — real bargains. We have furniture blankets for sale. Visit our website for specifics.



Ohio's Premier Cash & Carry Warehouse
Open to wholesale buyers only

Monday - Friday 9am-5pm

818 Mulberry Rd SE
Canton, OH 44707
(330) 933-1195

2022 Open House Dates

July 25 - fall event

September 12 - christmas preview

October 24 - christmas event

November 14 - black friday stock up

And so
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they built
they loved

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facebook

**For all your wholesale
Amish pine furniture.**

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of Business**



S&D
WHOLESALE

230 East Lincoln St. • P.O. Box 479 • Augusta, WI 54722

Tom • 715-894-7568 Mary • 715-299-4741

JanMichaels Market

Location 700 N. Hanover St.
Elizabethtown, PA 17022
Website janmichaelsartandhome.com
Facebook facebook.com/JanMichaelsArtandHome
Email info@janmichaelsartandhome.com
Phone 717-342-2499
Hours To be announced

What advice can you offer storeowners to help them plan a trip to a cash & carry store?

Plan ahead. Preregister with wholesale credentials to save time on your trip. Watch for your favorite vendors or lines being restocked. (Facebook, Instagram. and email blasts are

great places to start). Try to shop at the beginning of the week to make the most out of your trip and find the most stocked shelves. Don't miss open-house events or specials. If travel requires an overnight stay, plan ahead with hotel accommodations, as Lancaster County is a tourist destination. We are happy to provide recommendations for area hotels and restaurants.

What are some things storeowners have done to get the most out of their cash & carry visits?

Know ahead of time each warehouse's hours and product lines they carry. Shop warehouses with your top-selling lines first. Then plan to pack and repack your large vehicle for each store. Always shop with a vehicle large enough to accommodate unplanned purchases. Warehouses are full of unique finds that often are best to buy on sight than to have shipped.

What practical help do you offer storeowners?

Our location has a huge parking lot to accommodate trucks with trailers. We even have a wraparound parking lot for those who aren't the best with maneuvering trailers. The parking lot also has plenty of room for you to load and adjust your load for your travel. Help loading furniture and oversized pieces is available. We have lots of boxes and recycled packing material to help get purchases home safely. Starting in May, we will have personalized shopping and shipping available to those who aren't able to make the trip. Watch for details.

What types of payments do you accept, and do you offer special payment terms?

We accept cash and credit cards. Checks will only be accepted after a new customer has shown a pattern of valid sales. Monthly sales and specials will be posted at JanMichaels Market website, on our Facebook page, and in our email blast.

Other Comments

We're opening March 2022. Watch for our Grand Opening announcement. [SR](#)

The Warehouse at Paxton, LLC

Visit us and enjoy shopping over 100 unique and diverse wholesale vendors!

Join us for the Merry Month of May Celebration Open House on May 2nd!



To Learn More:

Monday - Friday 9 a.m. - 5p.m.
131 N Railroad Ave. Paxton, IL 60957
✉ askus@thewarehouse.website
☎ 217-379-7033
f @thewarehouseatpaxton
globe www.thewarehouse.website





REGULAR BUSINESS HOURS
 Mon. - Fri. 8am - 4:30pm
 Sat. 8am - 2pm
 CLOSED THE SATURDAY BEFORE AN EVENT

**Over 70 wholesale gift companies
 under one roof!**

OPEN HOUSE DATES:

Mar. 14th - Spring Fling

June 20th - Fall Peek

**Aug. 1st - 4th Anniversary
 & Fall Open House**

Oct. 10th - Christmas Open House

**Nov. 14th - Prep for Black Friday
 & Small Business Saturday**

614-839-8444

thecolumbuswarehouse.com

Follow Us  



3131 South Hamilton Road, Columbus OH 43232

**CHICAGOLAND
 MERCHANTS'
 MARKET**

Open Every Sun: Noon - 4 p.m.
 Mon, Thu, Fri, Sat: 10 a.m. - 4 p.m.
Other times by appt.

Most products at our **wholesale "cash & carry"** market are:

- Vendor-made & exclusive to CMM
- Unique - many one-of-a-kind
- Made in the USA

Home décor & gift items, seasonal, small furniture, select imports, vintage/primitive, jewelry, foods, retail packaging, etc.

Chicagoland Merchants' Market
 179 Northwest Hwy. (Route 14)
 Cary, IL 60013

Shoppers & Vendors Apply @
 shopcmm.com
 847-220-8443

Follow us @ [chicagolandmerchantsmarket](https://www.chicagolandmerchantsmarket.com)

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 Chicago's
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WAREHOUSE: Central One-Stop Pickup

TRANSPORT: Blanket-wrapped to Your Store via Keystone Trucking

THE CONNECTION: A Newsletter loaded with contacts for quality
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THE FURNITURE SHOW THAT'S GROWING



Come see our new 52,000 sq. ft. facility with two floors
of Showrooms for you to browse.

JOHN YODER'S DILEMMA by Toot Valley



- Lancaster County Showcase is a daily trade show helping you find high quality furniture that is being manufactured in family shops on the back roads of America.
- All product in our showrooms are marked with the Manufacturer's wholesale prices.
- A 15% brokerage fee applies to sales from the Showroom
- Open daily Monday - Friday 8 am - 4 pm, and the first Saturday of each month 8am - noon.

Visit our website www.lancastercountyshowcase.com for an up-to date list of **Craftsmen**.



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